

New Life Insurance Products and iBIS Enhancements!

Frankenmuth Insurance is pleased to announce several new life insurance products and iBIS system enhancements effective 3/30/2015!

In conjunction with our life insurance affiliate, Patriot Life, we continue to raise the bar in our efforts to become your “insurer of choice.” Effective Monday, March 30th, five new whole life products will be introduced to complement our current competitive portfolio. Along with the launch of our new product offerings, we are also introducing several new riders and enhancements.

An updated life commission schedule incorporating the new life products will be furnished via e-mail to the Primary Contact at your agency.

New Products Available in both our Simple Series & Premier Series:

- Lifetime Pay Whole Life
- 10 Pay Whole Life
- 20 Pay Whole Life
- Life Paid Up at 65
- Single Pay Whole Life

Riders & Enhancements to new and existing products:

- Two new optional riders – Children’s Level Term and Option to Purchase Additional Insurance (available on most policies)
- Pre-payment options available on all policies
- Expanded face amount limits (\$25,000 – \$10 Million)
- Whole Life policies issued to age 80

iBIS Enhancements

- Entry screens have a fresher look and new navigation options along the left side of the screen.
- New links to the iBIS Policy Inquiry and the Life Quote Calculator to pre-fill data from these systems into the New Business application.
- On the Life Index Screen, new Activity History and Progress Bar options to help you monitor the status of your accounts. The Activity History option will display each step that has taken place and provide access to additional Underwriting information.

Learn More About These Exciting Additions

In addition to the discussions already occurring with your Field Manager, we are offering a series of webinars to learn more about the iBIS enhancements. Simply click on one of the links below to register for the webinar that best fits your schedule.

[3/31/15 Webinar \(10:00 AM\)](#)

[4/1/15 Webinar \(1:30 PM\)](#)

[4/8/15 Webinar \(10:00 AM\)](#)

[4/15/15 Webinar \(10:00 AM\)](#)

[4/22/15 Webinar \(10:00 AM\)](#)

[4/29/15 Webinar \(10:00 AM\)](#)

For Life product or Underwriting guideline information, please contact Darcy Wellman at 1-800-234-1133 extension 2415 or me at extension 2412. For any questions related to iBIS, please contact eBusiness Support at extension 3000 or send us an e-mail at agencyServices@fmins.com.