

Life Agents Make Big Moves Nearing the End of 2021 CYOC

We are less than two months away from the new year, which means the end of this year's Chart Your Own Course incentive program. Four agents qualified for Gold in October. Who will be next?

Topping the leader board for the fifth month in a row is Adam Stauffer of Stauffer & Wiggers Insurance Agency, Inc., who has written \$26,507 in premium with 40 policies issued. Stauffer jumped from Gold Level II to Platinum Level II in October.

Chad Brogan of Martin & Lark Insurance Agency, Inc. moved from fifth place to second in October. Brogan has written \$24,154 in premium with 18 policies issued and is holding strong at Gold III, with only two policies away from Platinum Level I.

Jake Howard of A.S. Arbury & Sons, Inc. holds third place for the second month in a row and moved to Gold Level III, with \$22,202 in premium with 15 policies issued.

Holding fourth place is Steve Swanson of Kennedy Nemier Insurance Services. Swanson has written \$14,870 in premium with 16 policies issued landing at Gold Level II and quickly closing the gap to Gold Level III.

Angela Hatto of Rant Insurance Group remained at Gold Level II and holds fifth place. Hatto has written \$10,620 in premium with 21 policies issued.

Rounding out the top six is Paulette Andrews of Ford Insurance, Inc., who moved from eighth place to sixth in October. Andrews has written \$8,771 in premium with 16 policies issued, achieving Gold Level I in October.

[View the full list here.](#)

We are so proud of what our agents have accomplished this year and we are eager to see who makes the next move. Let's finish the year strong and keep aiming for platinum.