Life Agents Fill October With Frightfully Strong CYOC Results

October turned out to be another ‘spook’-tacular month as life agents showed strong results in the Chart Your Own Course program.

Jerry Mastellone of Tuxedo Insurance maintains first place at the third tier of the platinum level. He has sold more than $43,600 in life insurance premium and issued 45 life policies.

Angela Hatto of River Valley Insurance continues to hold second place after qualifying for the second tier of the platinum level. Angela has sold more than $29,200 in life insurance premium and issued 58 life policies, the highest number of any qualifier.

Scott Rant of the White Lake Agency remains in third place after reaching the first tier of the platinum level. Scott has sold more than $18,000 in life insurance premium and issued 48 life policies.

This month, we’re pleased to welcome Corey Wilson of Oakland Insurance Agency to the standings after qualifying for the second tier of the gold level. Corey has sold more than $10,100 in life insurance premium and issued 18 life policies.

To view the complete October standings, please click here.

Congratulations to all our agency partners for bringing the value and protection of life insurance to policyholders. Just a few months are left in the Chart Your Own Course program – keep up the hard work and finish strong!