

Life Agents End the Year Strong: Our Final CYOC Results for 2020

Our agency partners didn't let 2020 get them down. They faced this challenging year head-on and exceeded our expectations in the Chart your Own Course life insurance incentive program.

Topping the leader board for the year is Angela Hatto of River Valley Insurance, who finished 2020 with \$39,807 in life insurance premium and 22 policies issued, placing her at tier three platinum status.

Coming in second place is Chad Brogan of Martin & Lark Insurance, with \$32,834 in life insurance premium and 28 policies issued—the highest number of policies among our top ten. Like Angela, Chad finished the year at tier three platinum status.

Paulette Andrews of Ford Insurance finished the year strong, leaping from ninth to third place and striking gold—she moved into tier three gold status with \$15,198 in life insurance premium and 15 policies issued. Congratulations, Paulette!

Paulette just squeaked past our fourth-place agent, Dean Raven of Smith & Eddy Insurance, who leveled up from tier two to tier three gold status. Dean finished the year with \$15,196 in life insurance premium and 23 policies issued.

Rounding out the top ten are Jake Howard, Scott Rant, Eric Chase, Kelly Hudson, Tara Graham and Corey Wilson. Tara Graham, who was not in the top ten last month, finished the year in ninth place and achieved tier one gold status for the first time.

We offer a huge thank you to all our agency partners for their inspiring performance in a daunting year. Your continued partnership and support of Patriot Life have been extraordinary. Here's to you and a prosperous 2021!

<https://secure.fmins.com/AGpages/PublicDocs/cyoc.pdf>