

Frankenmuth Insurance Launches 2020 Chart Your Own Course Program

Frankenmuth Insurance is pleased to announce that the Chart Your Own Course program is back, and our life agents are already off to a strong start as they strive to qualify for gold and beyond. This year, we're also striving to not only help our agents bring the value of life insurance to their client, but also share how several of them have used their past travel allowances to "chart their own course."

We look forward to sharing these stories with you each month as we also share our program standings. If you have a story of your own that you'd like to share, we encourage you to contact our Life team for a chance to be featured. For one agent, it was a magical trip to Disney so their busy family could take the time to relax and unwind; for another, it was using their travel allowance to purchase plane tickets so their family could bring their newly adopted son home from overseas.

Here's where our life agents stand this month:

Angela Hatto of River Valley Insurance is the first to qualify and holds first place after reaching the third tier of the gold level with an impressive start to the year. She has sold more than \$61,600 in life insurance premium and issued 15 life policies.

Chad Brogan of Martin & Lark Insurance is in second place as he works toward qualifying for the gold level. He has sold nearly \$23,400 in life insurance premium and issued eight life policies.

Peter Oberg of Oberg Insurance (Patriot) rounds out the top three as he sets his sights on qualifying for the gold level as well. Peter has sold more than \$12,600 in life insurance premium and issued five life policies.

To view the complete May standings, please [click here](#).

We are already excited to see what the year has in store for the Chart Your Own Course program. Congratulations to all of our agency partners for their excellent work and achievements thus far while bringing the value and protection of life insurance to policyholders. Keep up the great work!

To share where your travels have taken you and your family using the past allowances you have earned through the Chart Your Own Course program, please feel free to contact Darcy Wellman at (800) 234-1133 extension 2415 or darcy.wellman@fmins.com.