

Earn Your CPIA Designation

Join us at Frankenmuth Insurance's Home Office on June 7-9, 2016, for a CPIA Insurance Success Seminar. These seminars enhance the ability of producers, support staff and company personnel to efficiently create and distribute effective insurance programs. In addition, the Insurance Success Seminars lead to the national Certified Professional Insurance Agent (CPIA) Designation at the conclusion of the three-day series.

The CPIA Designation program:

- Enhances your technical knowledge
- Provides hands-on, how-to-training
- Requires NO written exam
- Offers 21CE credits, 7 credits per day – 5 PC & 2 ethics*
- Shows the value of selling coverage not price
- Educates producers, new and seasoned, with focus on reenergizing your agency
- Provides participants with ideas that produce results immediately
- Helps turn an "Agent" into a "Producer"
- Qualifies as an approved E & O Loss Control Seminar for a discount with Utica Mutual

** Provider 0394 AIMS Society; CPIA 1 #66779, CPIA 2 #66780, CPIA 3 #66781*

The three-day series will be held from 8:30 a.m. until 4:30 p.m. each day at Frankenmuth Insurance, 1 Mutual Ave., Frankenmuth, Mich. Registration begins at 8 a.m.

Pricing (Lunch and breaks included):

- Three days: \$495 + \$21 (if needed for CE credits)
- One day: \$200 + \$7 (if needed for CE credits)

For more information about the CPIA program, [click here](#).

If you have questions or need overnight accommodations, contact Janet K Holstine, BA, MSL, CIC, LIC, CPIW, AIT, DAE, CPIA at jkholstine@insuranceeducators.net or (269) 323-2042.