

Warmer Weather Brings the Heat to 2023 CYOC Program



Warmer weather means spring is here, and Life agents have sprung into the 2023 Chart Your Own Course program. And they are already showing pops of gold.

Chart Your Own Course, an incentive program for Life agents, offers valuable travel allowances that can be customized to your own travel preferences. Payoffs begin with just 15 in-force policies and \$6,000 in annual premium.

Topping the leaderboard is Corey Wilson of Oakland Insurance Agency, achieving Gold Level 2. Wilson has \$10,686 in life premium and 37 policies issued.

Coming in second place is Nick Fortier of Smith & Eddy Insurance, Inc., with \$7,582 in life insurance premium and 15 policies issued, landing at Gold Level 1.

Chad Brogan of Martin & Lark Insurance Agency, Inc. rounds out the top three qualifiers. Brogan reached Gold Level 1 with \$6,331 in life insurance premium and 15 policies issued.

Rounding out the top five are Angela Sawyer of Insurance Shoppers, Inc. and Jacob Howard of A.S. Arbury & Sons, Inc. Both agents are a few policies away from Gold Level 1.

[View the current standings here.](#)

2023 is already off to a great start, and we look forward to seeing where the rest of the year takes the CYOC program. We appreciate the hard work of our agency partners!