

October Offers ‘Spook-tacular’ CYOC Results

Several life agents have been “treated” to new tiers in the Chart Your Own Course program, after putting up spook-tacular results in the month of October.

Jerry Mastellone of Tuxedo Insurance continues to lead the standings at the third tier of the platinum level. He has sold more than \$90,200 in life insurance premium and issued 74 life policies.

Mark TenHaken of Ringnalda & TenHaken Insurance Group maintains second place and qualified for the second tier of the platinum level. He has sold more than \$25,000 in life insurance premium and issued 43 life policies.

Adam Stauffer of Stauffer & Wiggers rounds out the Top 3 at the third tier of the gold level. He has sold more than \$16,500 in life insurance premium and issued the second-highest amount of life policies with 52 total.

Congratulations to Adam Ringnalda of Ringnalda & TenHaken Insurance Group and Dean Raven of Smith & Eddy Insurance who qualified for the second and first tier of the gold level, respectively. Adam has sold more than \$10,700 in life insurance premium and issued 19 life policies, and Dean has sold more than \$8,700 in life insurance premium and issued 16 life policies.

To view the complete October standings, please click [here](#).

Congratulations to all our agency partners for their excellent work and achievements in not only the Chart Your Own Course program, but also bringing the value and protection of life insurance to policyholders.