

Nine Agents Have Qualified for CYOC. See What Happened in July.



We're more than halfway through 2023, and agents are still making big moves in Chart Your Own Course. In July, five agents moved to a new incentive level, and one new agent qualified.

Chart Your Own Course, an incentive program for Life agents, offers valuable travel allowances that can be customized to your own travel preferences. Payoffs begin with just 15 in-force policies and \$6,000 in annual premium.

Holding first for the second consecutive month is Jacob Howard of A.S. Arbury & Sons, Inc. Howard qualifies for Platinum Level 2, with \$29,137 in life premium and 28 policies issued.

Corey Wilson of Oakland Insurance Agency jumps from fourth to second, with \$18,410 in life insurance premium and 67 policies issued. He moves up to Platinum Level 1.

In third place is Adam Stauffer of Stauffer & Wiggers Insurance Agency, Inc., qualifying for Platinum Level 3. Stauffer has \$17,998 in life insurance premium and 40 policies issued.

In fourth place is Nick Fortier of Smith & Eddy Insurance Agency, Inc., with \$17,786 in life insurance premium and 43 policies issued moving up to Platinum Level 1.

Chad Brogan of Martin & Lark Insurance Agency, Inc. remains in fifth place. Brogan moves to Gold Level 3, with \$15,159 in life insurance premium and 23 policies issued.

In sixth place is Angela Sawyer of Insurance Shoppers, Inc. Sawyer remains at Gold Level 2, with \$13,123 in life premium and 18 policies issued.

Kari Moss of Dalessandro Agency remains in seventh place at Gold Level 1. Moss has \$9,021 in life premium and 47 policies issued.

Dean Raven of Smith & Eddy Insurance, Inc. remains in eighth place at Gold Level 1, with \$7,006 in life insurance premium and 19 policies issued.

Brad Arendsen of Meyering Insurance, Inc. rounds out the top nine and qualifies for Gold Level 1, with \$6,554 in life insurance premium and 18 policies issued.

[View the current standings here.](#)

