

May Boasts Strong CYOC Results

The Chart Your Own Course program results have held strong after an impressive start this season. Many qualifying agency partners have blossomed after doubling and tripling their tiers, while others continue to race to reach the gold level and beyond.

Jerry Mastellone of Tuxedo Insurance reached first place after qualifying for the third tier of the gold level this month. He has sold more than \$15,400 in life insurance premium and issued 16 life policies.

Angela Hatto of River Valley Insurance trails closely behind in second place at the second tier of the gold level. Angela has sold nearly \$13,100 in life insurance premium and issued 32 life policies, the highest number of any qualifier.

Mark TenHaken of Ringnalda & TenHaken Insurance Group rounds out the top three after qualifying for the second tier of the gold level as well. Mark has sold nearly \$10,400 in life insurance premium and issued 16 life policies.

This month, we also congratulate Adam Stauffer of Stauffer & Wiggers who qualified for the first tier of the gold level. Adam has sold nearly \$6,500 in life insurance premium and holds the second-highest number of issued life policies, at 23 total.

To view the complete May standings, please [click here](#).

Congratulations to all our agency partners for bringing the value and protection of life insurance to policyholders. Keep up the hard work!