

Life's Chart Your Own Course Standings Remain Strong in September

Through September, the Chart Your Own Course program results have remained strong. Several life agents have soared into the standings this fall season, and others are closing in on the next level as they set their sights on strong finishes this year.

Jerry Mastellone of Tuxedo Insurance continues to hold first place after reaching the third tier of the platinum level. He has sold nearly \$92,500 in life insurance premium and issued 38 life policies – the highest number of life policies issued by a qualifier.

Angela Hatto of River Valley Insurance jumps to second place after qualifying for the second tier of the gold level. She has sold nearly \$14,500 in life insurance premium and issued 27 life policies.

Lucas Hart of Judd Insurance moves into third place after qualifying for the second tier of the gold level. He has sold more than \$14,000 in life insurance premium and issued 19 life policies.

Justin Papes and Dean Raven of Smith & Eddy Insurance also reached the second tier of the gold level this month, respectively. Justin has sold more than \$11,600 in life insurance and issued 25 life policies. Trailing closely behind, Dean has sold nearly \$11,300 in life insurance premium and issued 24 life policies.

To view the complete September standings, please [click here](#).

We are excited to see our agency partners continuing to make positive movement in the Chart Your Own Course program. Congratulations to all our agency partners for their excellent work and achievements thus far while bringing the value and protection of life insurance to policyholders. Keep up the great work and let's finish the year strong!