

Life Agents Swing into Fall With Strong September CYOC Results

With fall now in full-swing, the excitement continues in the Chart Your Own Course program as life agents not only turn over a new leaf, but also turn over strong results in September.

Jerry Mastellone of Tuxedo Insurance remains in first place and moves to the third tier of the platinum level. He has sold more than \$33,600 in life insurance premium and issued 36 life policies.

Angela Hatto of River Valley Insurance trails closely behind in second place at the first tier of the platinum level. Angela has sold more than \$24,700 in life insurance premium and issued 51 life policies, the highest number of any qualifier.

Scott Rant of the White Lake Agency maintains third place at the second tier of the gold level. Scott has sold more than \$15,000 in life insurance premium and issued 41 life policies.

This month, we're pleased to welcome Michael Brennan of First Independent Descamp to the standings after qualifying for the first tier of the gold level. Michael has sold more than \$6,300 in life insurance premium and issued 17 life policies.

To view the complete September standings, please [click here](#).

Congratulations to all our agency partners for bringing the value and protection of life insurance to policyholders. Just a few months are left in the Chart Your Own Course program – keep up the hard work and finish strong!