

Life Agents Rise to New Levels of Excellence in October CYOC Results

The season may be fall, but our agency partners were on the rise this October, reaching new levels in the Chart Your Own Course program.

Angela Hatto of River Valley Insurance, who was already at the top of our standings last month, rose from tier three gold to tier three platinum ranking in October. A commercial lines and life specialist, she tops our CYOC standings again for October with \$38,735 in life insurance premium and 20 policies issued.

Corey Wilson of Oakland Insurance struck gold in October, reaching tier one gold ranking with \$6,116 in life insurance premium and 20 policies issued. His productive October moves Corey up to sixth place in CYOC standings.

Chad Brogan of Martin & Lark Insurance continues his strong performance, having reached tier two platinum ranking last month and getting very close to tier three in October. Chad is in second place in CYOC standings with \$29,824 in life insurance premium and 21 policies issued.

At third place in our standings, Dean Raven of Smith & Eddy Insurance continues to shine with \$14,546 in life insurance premium and 20 policies issued.

To view complete October standings, please see [here](#).

We're thrilled to see such great performance in the Chart Your Own Course program in the beginning of the final quarter of this challenging year. As the holidays approach, we're thankful for all our agency partners and their consistent dedication to their work. Congratulations on a productive October!