

Life Agents Rake in Fantastic September CYOC Results

The excitement continues within the Chart Your Own Course program as the seasons have turned over a new leaf, which only means new opportunities for achievement this fall for our life agents.

Jerry Mastellone of Tuxedo Insurance continues to lead the standings at the third tier of the platinum level. He has sold more than \$83,600 in life insurance premium and issued 68 life policies.

Mark TenHaken of Ringnalda & TenHaken Insurance Group maintains second place at the first tier of the platinum level. He has sold more than \$23,600 in life insurance premium and issued 40 life policies.

Congratulations to Adam Stauffer of Stauffer & Wiggers who reached the third tier of the gold level this month. Adam is currently in third place and has sold more than \$15,700 in life insurance premium and issued the second-highest amount of life policies with 49 total.

This month, we're pleased to welcome Adam Ringnalda of Ringnalda & TenHaken Insurance Group to the standings. Adam is on track to qualify for the first tier of the gold level.

To view the complete September standings, please click [here](#).

Congratulations to all our agency partners for their excellent work and achievements in not only the Chart Your Own Course program as we enter into our fourth quarter, but also bringing the value and protection of life insurance to policyholders.