

Life Agents on Track to Spring into CYOC Standings

With a new year in bloom, several agency partners are on track to grow their life premium volume and qualify for the Chart Your Own Course program this Spring.

Jerry Mastellone of Tuxedo Insurance is first to qualify, selling more than \$37,500 in life insurance premium and issuing 27 life policies. He currently holds first place at the third tier of the platinum level.

Donald Jess of the Charlevoix Agency claims second place in the standings with nearly \$9,000 in life insurance premium sold. And, Angela Bryant of the Jack Smith Agency trails closely behind in third place. She has sold more than \$8,100 in life insurance premium.

Much like the Spring weather, the standings are already heating up, as many of our life agents are in contention for a spot in the first tier of the gold level.

To view the complete March standings, please click [here](#).

Congratulations to all our agency partners for bringing the value and protection of life insurance to our policyholders. Keep up the hard work!