

Life Agents Keep Making Moves in November CYOC Program

The colder months have begun but several agents are reaching new tiers in Chart Your Own Course. The standings are anything but frozen solid.

Topping the leader board for the sixth month in a row is Adam Stauffer of Stauffer & Wiggers Insurance Agency, Inc., who has written \$27,147 in premium with 42 policies issued. Stauffer is holding strong at Platinum Level II and quickly moving up to Platinum Level III.

Chad Brogan of Martin & Lark Insurance Agency, Inc. remains in second place for the second month in a row. Brogan has written \$25,736 in premium with 20 policies issued and moved to Platinum Level II for November.

Jake Howard of A.S. Arbury & Sons, Inc. holds third place for the third month and remains at Gold Level III. Howard has written \$22,746 in premium with 16 policies issued and only needs four more policies to reach Platinum Level I.

Holding fourth place for the second month is Steve Swanson of Kennedy Nemier Insurance Services. Swanson has written \$15,758 in premium with 18 policies issued moving up to Gold Level III.

Angela Hatto of Rant Insurance Group remained at Gold Level II and holds fifth place for the second month. Hatto has written \$10,938 in premium with 22 policies issued.

Paulette Andrews of Ford Insurance Agency, Inc., held on to sixth place in November. Andrews has written \$9,941 in premium with 19 policies issued, holding strong at Gold Level I and quickly approaching Gold Level II.

[View the full list here.](#)

Congratulations to everyone for your hard work over this past year and thank you for your continued support. Chart Your Own Course rewards you while rewarding policyholders with the valuable protection of life insurance. Let's finish the remainder of 2021 strong.