

Life Agents End the Year Strong: Final CYOC Results for 2021

Our agency partners continued to work hard in 2021 finishing the Chart Your Own Course incentive on a high note. We are excited to give our top-selling agents and their families the opportunity to travel to dream destinations all over the world.

Topping the leader board is Chad Brogan of Martin & Lark Insurance Agency Inc. who finished 2021 with \$41,838 in life insurance premium and 26 policies issued, placing him at Platinum Level 3.

Coming in second place is Adam Stauffer of Stauffer & Wiggers Insurance Agency Inc. with \$27,899 in life insurance premium and 43 policies issued — the highest number of policies among our top agents. Stauffer finished the year at Platinum Level 2.

Jake Howard of A.S. Arbury & Sons Inc. finished in third place, holding the spot for the fourth consecutive month. Howard ended the year with \$25,400 in life insurance premium and 21 policies issued, landing Platinum Level 2.

Paulette Andrews of Ford Insurance Agency Inc. jumped from sixth place to fourth in December. Andrews finished at Platinum Level 1 with \$18,649 in life insurance premium and 25 policies issued.

Rounding out the top five is Steve Swanson of Kennedy Nemier Insurance Services. Swanson ended 2021 at Gold Level 3, with \$15,758 in life insurance premiums and 18 policies issued.

Closing out the top nine are Angela Hatto of Rant Insurance Group; Kelly Hudson of Mt. Pleasant Agency Inc.; Blain Anderson of Bone and Bailey Insurance Agency; and Tammy Houser of Select Underwriters all finishing at Gold Level 1.

[View the final standings here.](#)

Thank you to all our agency partners for their hard work in 2021. Our continued partnership helps families be better prepared for difficult situations. We look forward to helping more policyholders together in 2022.