

Frankenmuth Insurance Focuses on Manufacturing with Industry-Leading Products and Agent Resources

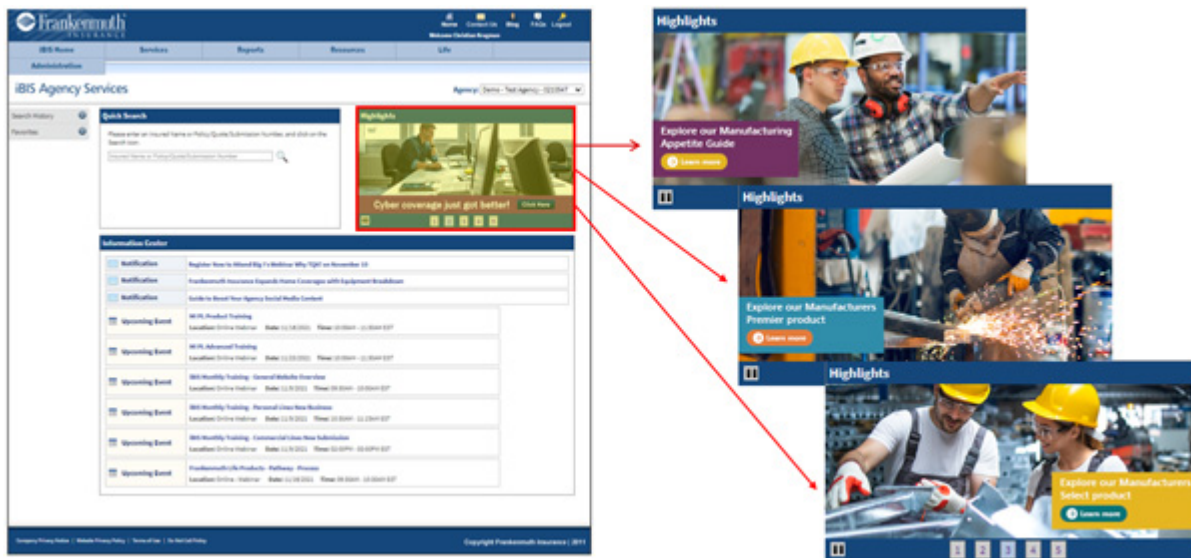


Frankenmuth Insurance is focused on writing your manufacturing business, and we have developed new resources and tools to help you succeed. These new resources include:

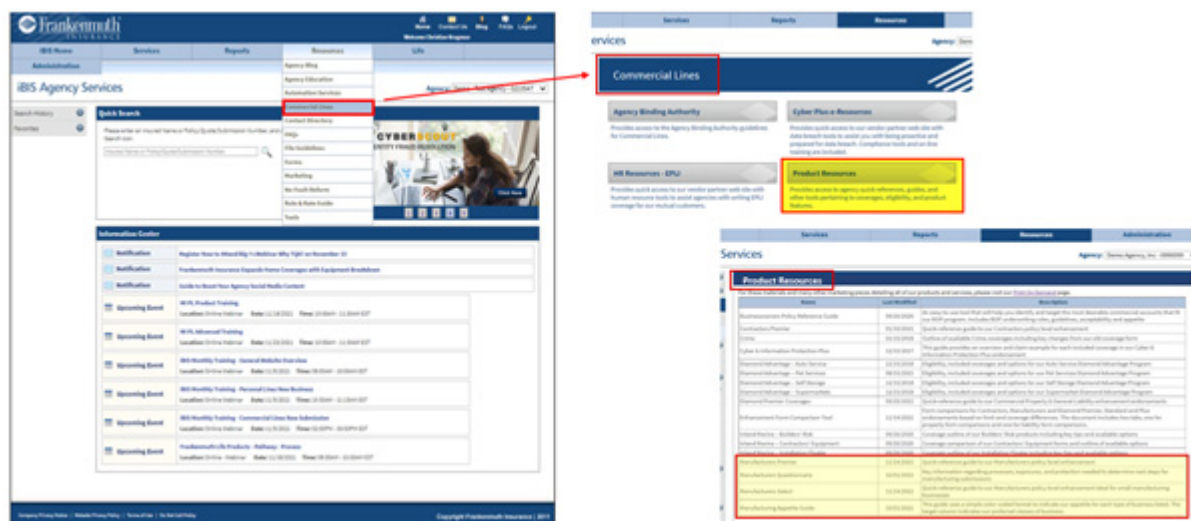
- **Manufacturing Appetite Guide:** This guide is color coded and serves as a quick reference to indicate the types of businesses we want to protect as well as the types of coverages these customers may need.
- **Manufacturers Questionnaire:** This tool is for you to complete on behalf of your customer for underwriting purposes. It gathers the key information we need to determine next steps—quote, gather more info, or pass.
- **Product brochures for agents and policyholders:** The Manufacturers Premier and Manufacturers Select marketing materials are designed for the agency audience and to aid in customer sales.

Where can you access these resources? They are conveniently located and can be downloaded digitally from our [print-on-demand website](#) and [iBIS Agency Services](#).

Upon logging in to iBIS Agency Services, these resources are now featured in our Highlights rotator ads, which link directly to the digital files.



You can also find them by navigating to Resources > Commercial Lines > Product Resources.



We look forward to writing more manufacturing accounts with your agency and hope these new resources aid in your success. If you have questions or have trouble accessing these resources, please contact your field manager or underwriter.