

CYOC Standings Begin to Blossom in May

May has proven to be a successful month for our agency partners who have taken advantage of the Chart Your Own Course program, as the standings have bloomed to include more gold level qualifiers.

Jerry Mastellone of Tuxedo Insurance maintains first place at the third tier of the platinum level. He has sold more than \$63,000 in life insurance premium and issued 50 life policies.

This month, Mark TenHaken of Ringnalda & TenHaken Insurance Group and Adam Stauffer of Stauffer & Wiggers have each qualified for the second and first tier of the gold level, respectively.

Mark has earned second place after selling more than \$10,600 in life insurance premium. Adam trails closely behind in third place with more than \$8,500 in life insurance premium sold. He has issued the second-highest amount of life policies with 27 total.

To view the complete May standings, please click [here](#).

Congratulations to all our agency partners for bringing the value and protection of life insurance to our policyholders. Keep up the hard work!