

Competition Heats Up Among Life Agents in 2022 CYOC Program



The summer temperatures weren't the only thing heating up last month. We had significant movement in the Chart Your Own Course program, including two new qualifiers.

Adam Stauffer of Stauffer & Wiggers Insurance Agency Inc. remained in first place for the fourth consecutive month and moved to Gold Level 3. Stauffer has \$16,850 in life insurance premium and 44 policies issued.

Chad Gibbie of The White Agency, Inc. jumped from eighth place to second and qualified for Gold Level 1. Gibbie has \$7,659 in life insurance premium and 22 policies issued.

Angela Sawyer of Insurance Shoppers Inc. moved from sixth place to third and qualified for Gold Level 1. Sawyer has \$6,691 in life insurance premium and 16 policies issued.

Nick Lotfey of Lotfey Dennett Insurance Brokers is in fourth place with \$12,953 in life insurance premium and 10 policies issued.

Rounding out the top five is Mark Bone of Bone and Bailey Insurance, with \$10,750 in life insurance premium and four policies issued.

To view the complete July standings, please [click here](#).

These agents made big moves in July, and we are excited to see the Chart Your Own Course program continue to heat up. Keep up the great work!