

August CYOC Standings Show No Sign of Eclipse

The Chart Your Own Course program standings could have easily been eclipsed this month as we've entered the dog days of summer, but despite the August heat, our life agents have continued to put up impressive results.

Jerry Mastellone of Tuxedo Insurance maintains first place at the third tier of the platinum level. He has sold more than \$78,200 in life insurance premium and issued 62 life policies.

Congratulations to Mark TenHaken of Ringnalda & TenHaken Insurance Group who reached the first tier of the platinum level this month. He has sold more than \$23,100 in life insurance premium and issued 40 life policies.

Adam Stauffer of Stauffer & Wiggers maintains third place at the second tier of the gold level. Adam has sold nearly \$14,300 in life insurance premium and issued the second-highest amount of life policies with 44 total.

Kellie Ittner also "went gold" after reaching the first tier of the gold level. She has sold more than \$6,600 in life insurance premium and issued 20 life policies.

This month, there continues to be much movement across the standings. We're pleased to welcome Dean Raven of Smith & Eddy Insurance and Mark Bone of Bone & Bailey Insurance. Both Dean and Mark are on track to qualify for the first tier of the gold level.

To view the complete August standings, please click [here](#).

Congratulations to all our agency partners for bringing the value and protection of life insurance to our policyholders. Keep up the hard work!