April Showers Bring More CYOC Contenders

April brings as much excitement as it does rain, and the Chart Your Own Course program is no exception with many agency partners racing toward the first tier of the gold level.

Jerry Mastellone of Tuxedo Insurance continues to be the first qualifier, selling nearly $54,300 in life insurance premium and issuing 40 life policies. He currently holds the lead at the third tier of the platinum level.

Mark TenHaken of Ringnalda & TenHaken Insurance Group has edged into second place with nearly $9,400 in life insurance premium sold. Don Jess of the Charlevoix Agency trails narrowly in third place with $9,330 in life insurance premium.

This month, we welcome Kellie Ittner of Eaton Insurance Services and Paul Lee of the Paul Lee Agency to the standings. Both Kellie and Paul have sold more than $3,800 in life insurance premium.

To view the complete April standings, please click here.

Congratulations to all our agency partners for bringing the value and protection of life insurance to our policyholders. Keep up the hard work!