

April Showers Bring May Flowers and Significant CYOC Standings



Cloudy skies and rain are no match for our Life agents. April brought more gold — with two new qualifiers in the 2023 Chart Your Own Course program.

Chart Your Own Course, an incentive program for Life agents, offers valuable travel allowances that can be customized to your own travel preferences. Payoffs begin with just 15 in-force policies and \$6,000 in annual premium.

Moving up to first place and Gold Level 2 is Nick Fortier of Smith & Eddy Insurance Agency, Inc. with \$13,350 in life insurance premium and 30 policies issued.

Holding second place is Corey Wilson of Oakland Insurance Agency, with \$12,008 in life insurance premium and 42 policies issued, maintaining Gold Level 2.

Chad Brogan of Martin & Lark Insurance Agency, Inc. rounds out the top three qualifiers for the second consecutive month. Brogan remains at Gold Level 1 with \$9,848 in life insurance premium and 19 policies issued.

Two new qualifiers round out the top five.

Adam Stauffer of Stauffer & Wiggers Insurance Agency, Inc. moved up to fourth place and qualifies for Gold Level 1. Stauffer has \$8,228 in life insurance premium and 21 policies issued.

In fifth place is Jacob Howard of A.S. Arbury & Sons, Inc., qualifying for Gold Level 1. Howard has \$7,887 in life insurance premium and 15 policies issued.

[View the current standings here.](#)

After a busy month, we are eager to see where May takes us. Thank you for your continued hard work, dedication, and partnership.